

Pelham High School Business Pathway

The Business Pathway at Pelham High School prepares students for college and careers in business-related occupations such as:

- Accounting
- Advertising
- Banking
- E-commerce
- Entrepreneurship
- Finance
- Human Resources
- Insurance
- Management
- Marketing
- Purchasing
- Retail
- Sales
- Small Business Management

Why choose the Business Pathway?

If you want to work in a corporate environment, open your own business, or learn how to manage your own personal finances, the Business Pathway will provide you with the opportunity to learn about business careers and help you determine your educational and employment goals.



...Better to learn now, before the expense of college!

Is this the career path for you?

- Do you like the idea of working in an office environment?
- Do you enjoy organizing, planning, and talking?
- Do you like to work with numbers or ideas?
- Would you enjoy balancing a checkbook?
- Are you interested in following the stock market?
- Are you comfortable working in groups or with a team?
- Are you interested in owning your own business some day?

...If you answered "yes" to some of the questions above, the Business Pathway may be right for you!

Why should I sign-up for the Business Pathway?

The Business Pathway will provide you with the following benefits:

- ✓ Opportunity to take business courses and earn early college credits.
- ✓ Exposure to business-related field trips and guest speakers.
- ✓ Assist you in defining your educational and career goals prior to high school graduation.

...It is never too early to think about your future!



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Future Business Leaders of America

What is the FBLA?

The Future Business Leaders of America (FBLA) is an organization dedicated to helping students explore and experience the American enterprise system. The purpose of FBLA is to bring business and education together in a positive working relationship through innovative leadership development programs. FBLA is a non-profit educational organization that tries to teach students about the business world and prepare them for college through a wide range of competitions and conferences and workshops.

Do I need to join the FBLA?

In order to receive the Business Pathway Honor Cord, you must participate in the FBLA.

What courses am I required to take?

Students in the pathway will follow a sequence of required courses, some are college-level and will provide the opportunity to earn college credits through the Community College System of New Hampshire:

Three (3) Required Courses

Business Pathway Requirements	Recommended Year			
	9	10	11	12
Computer Applications I (.5 credit)	X	X		
Accounting I		X	X	X
Principles of Marketing (<i>College Credits Available</i>)			X	X

+ Three (3) Elective Courses - Choose 1 from each Column

Select One (1) Below	College Credits	Select One (1) Below	College Credits	Select One (1) Below	College Credits
Computer Applications II	3.0*	Entrepreneurship (.5 credit)	---	Personal Financial Planning	3.0
Spreadsheet; Excel	3.0	Principles of Management (.5 credit)	---	Managing Your Money (.5 credit)	---
		Retail Management (.5 credit)	---		

* Indicates that students have the option to sign up for either the college course or the non-leveled course.

Am I required to complete an internship?

Successful completion of an internship or approved job shadowing experience at a local business is required to be in the pathway. An internship or job shadow can be fulfilled during school, after school, or during the summer.

What are the honor cord requirements for the Business Pathway?

An honor cord signifying your academic achievement in the Business Pathway will be awarded to students who complete the following requirements:

- ✓ Completion of required and elective courses in the Business Pathway with an overall 3.0 GPA
- ✓ Minimum overall 2.5 GPA in all high school courses
- ✓ Successful completion of Internship or approved job shadowing experience
- ✓ Active participation in FBLA (75% Attendance and 1 conference) or a preapproved activity

...Gain essential skills that make you competitive for college and a career!



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